

## Overview

Based on Scott Eblin's acclaimed book, *The Next Level*, Next Level Leadership™(NLL) Group Coaching offers your organization's high potential leaders the benefits of individual executive coaching combined with the power of peer to peer learning. In the past two years, numerous Fortune 500 companies have found NLL Group Coaching to be a measurably effective and cost efficient way to prepare their high potential leaders for the next level.

*The  
Next  
Level*

WHAT INSIDERS KNOW ABOUT  
EXECUTIVE SUCCESS

Scott Eblin

## Key Components

1. Targeted to **cross-functional groups** of 12-16 high potential leaders.
2. Next Level Leadership™ **360 degree assessment** identifies the high leverage development opportunities for each participant.
3. Highly focused **Executive Success Plans™** (ESP) keep development on track.
4. **Five in-person sessions** over seven months create opportunities for learning, coaching and peer to peer networking.
5. **Development reinforced** through one on one coaching, peer coaching, and stakeholder engagement between sessions.
6. **Online development dashboard** makes it easy for participants to track progress.
7. Participants' **managers are engaged** through post session follow up suggestions and short online video clips on Scott Eblin speaking on *The Next Level*.
8. Customized mini-assessments at the end of the program **measure each participant's progress** on their ESP.

## Benefits

- **Scalable approach** to delivering coaching to more of your high potential leaders.
- **Measurable results:** average closing assessments show a 50% improvement on developmental focus and that 85% of colleagues believe participants are more effective.
- Improved **understanding and skills** in executive leadership presence.
- New and stronger **collaborative ties established** amongst your organization's high potentials.
- **Cost efficient** because it provides a rich coaching experience at a price point that is at least 70% less than the cost of equivalent amounts of individual coaching.

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# The Next Level Leadership™ Model of Executive Presence

	Pick Up	Let Go Of
<b>Personal Presence</b>	<b>Confidence</b> in your presence	<b>Doubt</b> in how you contribute
	<b>Regular renewal</b> of your energy and perspective	<b>Running flat out</b> until you crash
	<b>Custom-fit communications</b>	<b>One-size-fits-all communications</b>
<b>Team Presence</b>	<b>Team reliance</b>	<b>Self reliance</b>
	<b>Defining what</b> to do	<b>Telling how</b> to do it
	<b>Accountability</b> for many results	<b>Responsibility</b> for a few results
<b>Organizational Presence</b>	<b>Looking left and right</b> as you lead	Primarily <b>looking up and down</b> as you lead
	An <b>outside-in view</b> of the entire organization	An <b>inside-out view</b> of your function
	A <b>big footprint view</b> of your role	A <b>small footprint view</b> of your role